

MORTGAGE ASSOCIATE COMPETENCY PROFILE

MORTGAGE ASSOCIATE COMPETENCY TITLE WEIGHTS	
COMPETENCY TITLE	WEIGHT
1. COMMUNICATE EFFECTIVELY	13.8
2. KNOW THE MORTGAGE BROKERAGE FRAMEWORK	26.4
3. PRACTICE MORTGAGE BROKERAGE IN COMPLIANCE WITH THE LAW	13.8
4. MANAGE MORTGAGE BROKERAGE RELATIONSHIPS	6.5
5. PROCESS MORTGAGE TRANSACTIONS	11.5
6. DETECT AND PREVENT MORTGAGE FRAUD	6.9
7. MANAGE AN INDIVIDUAL MORTGAGE LICENSEE PRACTICE	4.1
8. ACT PROFESSIONALLY, RESPONSIBLY, AND ETHICALLY	17
TOTAL WEIGHT	100

